



News Release

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DST Inc. and Enterprise Data Management Announce Strategic Partnership

- Partnership to Bring Integrated VMI Solution to Automotive and Heavy Duty Industries

Cincinnati, Ohio, March 10, 2004 – Enterprise Data Management (EDM) today announced that DST Inc., has formalized a strategic partnership with EDM by becoming a Business Application Partner in the Datalliance Dimensions Program. EDM's Datalliance Vendor Managed Inventory (VMI) service will be integrated with DST's business and warehouse management systems to provide seamless VMI for the automotive and heavy-duty parts distribution industry. Datalliance is a comprehensive Internet-based VMI e-commerce service.

DST provides superior business tools that empower their customers to achieve significant competitive advantages in the automotive and heavy duty industries. The company designs and develops business and warehouse management information systems for these targeted industries. These information systems include software modules for parts catalogs, core management, customer ordering, inventory, purchasing, mail order management, accounts receivable, accounts payable, general ledger, as well as optional customer and vendor communication components. Headquartered in Mission Viejo, CA, DST also has offices in Northern California, Salt Lake City, and Wisconsin. DST customers include importers, exporters, WD's, distribution units and chains in the automotive and heavy duty industries.

Ray Stover, president of DST, says "Our distributor customers in the automotive and heavy duty parts industries are continually looking for ways to run their businesses more efficiently and profitably. VMI, and specifically the Datalliance VMI solution from EDM, has proven to be a very successful technology for our industry. We are very eager to work with EDM to bring the benefits of VMI to our customer base."

Carl Hall, president EDM, states, "We are excited to formalize our working relationship with DST, as they are one of the leading providers of business information systems to the automotive and heavy duty markets. We can bring substantial value to DST software customers by cooperatively working with DST to fully integrate our VMI technology with their business systems. We are in the initial stages of implementing our Datalliance VMI solution with several current DST customers and are looking forward to delivering substantial value to these and future mutual customers."

About the EDM Datalliance Dimensions Program

Through the Datalliance Dimensions Partner Program, EDM establishes strategic partnerships and alliances with proven technology providers to deliver value-added business benefits. EDM recognizes that a successful Vendor Managed Inventory implementation requires software and hardware integration, as well as cooperation between these multiple technology and professional service providers. To complement Datalliance, EDM partners with leading Business Application, Technology, and Transaction Delivery organizations.

About EDM and Datalliance

Enterprise Data Management is an Application Services Provider with over 10 years of experience designing, developing and executing mission critical supply chain systems for Fortune 500 companies. As a result of our extensive industry and technology experience, EDM has developed Datalliance, a comprehensive VMI-based e-commerce service. Datalliance enables suppliers and their customers to establish effective VMI relationships quickly and easily as well as facilitating collaboration across the Internet. Datalliance customers include companies such as: Rockwell Automation, Goodyear Tire and Rubber Company, ArvinMeritor and Chicago Rawhide. For more information about Datalliance and VMI, please visit: www.datalliance.net.

About DST

Mission Viejo, CA-based DST, Inc. has been providing proven aftermarket supply chain expertise and technological solutions for over 15 years. DSTWare product offerings are available in a variety of platform configurations and are scalable to benefit both single and multi-site enterprises to effectively address all sophistication levels:

- Business management systems controlling parts distribution and vehicle service;
- Internet-based e-commerce ordering systems connecting customers and wholesale distributors, peer-to-peer, and distributors and OEMs;
- Data warehouse and physical warehouse management systems;
- Linked and shared business intelligence systems.

Focusing on end-to-end solutions, DSTWare differentiates itself in the marketplace by delivering real-time efficiency and productivity improvements, as well as revenue generation expansion, throughout the distribution channel. For more information, visit www.dstinc.com.